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Patient Guidance Service (PGS), safety and healthcare record information reuse  
Combination of CP & CSA



**DECIPHER** PCP

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| <b>Abstract (for dissemination)</b> | This report describes all the activities carried out by the DECIPHER PCP Procuring Entity (AQuAS) together with all the DECIPHER consortium partners to get prepared to the reception of the bids, to prepare potential bidders to submit their bids and to assess the submitted bids |

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# 1 Introduction

When presenting the work done during the assessment of the bids it could be natural to start the report from the receptions of the proposals forgetting that all the work done even prior to the issue of the Invitation To Tender (ITT)<sup>1</sup> have an influence on the reception of the bids and their evaluation.

First of all it is worth to highlight that European FP7 co-funded Pre Commercial Procurements (PCP) have key differences from normal public procurement procedures:

- 1- The **Tendering Board** is composed by **international** public authorities with one of them playing the role of Procuring Entity. So the Procuring Entity **language** is not necessarily the Tendering Board language and both languages need to coexist to ensure that the procurement procedure follows the Tendering Board decisions and, at the same time, the legal requirements the Procuring Entity is subject to. In case of DECIPHER the Procuring Entity languages are Catalan and Spanish while the Tendering Board language is English, that is known by all its members
- 2- **Bidders** are expected to be European wide or at least to belong to **EU member States** or a **country associated** to the Seventh Framework Programme (FP7) and the Horizon 2020. So again Bidders do not necessarily speak Procuring Entity **language** and are not necessarily knowledgeable on the national **laws** the Procuring Entity and the procurement procedure need to respect
- 3- Because of the nature of the PCP, **bidders** could be large enterprises with departments within their organizations specialized and experienced in submitting bids to public procurements but **also SMEs lacking of knowledge on public procurements terminology and procedures**
- 4- PCP is not commonly used and the procurement procedure was **completely new to the Procuring Entity**, who had to implement changes and adapt its way of working in comparison with normal public procurement procedure

All the above considerations led to the fact that prior to the Invitation To Tender and during the submission time window (from the ITT issue to the submission deadline) both **Bidders** and the **Contracting Office of the Procuring Entity** of DECIPHER (AQuAS) had to go through an important **preparation phase**:

- 1- to prepare their bids and getting them evaluated, Bidders were implicitly requested to make an important effort to: understand the rules of the ITT configured according to the laws of the country of the Procuring Entity, understand the rules of the PCP procedure different from any other public procurement procedure and understand the challenge brief. Different partners of DECIPHER consortium contributed to this bidders preparation disseminating DECIPHER procedure at several events, meetings and uploading specific information in the social networks.
- 2- to enable the evaluation of the Bidders, the Contracting Office of the Procuring Entity had to:
  - a. internationalize itself creating templates and documents complying with the abovementioned language requirements of the Tendering Board and of the Procuring Entity

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<sup>1</sup> DECIPHER Invitation To Tender available here:

[https://contractaciopublica.gencat.cat/ecofin\\_pscp/AppJava/en\\_GB/notice.pscp?reqCode=viewCn&idDoc=8711686&version=9058653&lawType=2](https://contractaciopublica.gencat.cat/ecofin_pscp/AppJava/en_GB/notice.pscp?reqCode=viewCn&idDoc=8711686&version=9058653&lawType=2) (link checked on January 29<sup>th</sup>, 2015)

- b. allocate enough resources to offer assistance to bidders unprepared to either submit a bid in a country different from theirs or to submit any bid to a public procurement procedure and always making sure to guarantee that such assistance was provided in respect of the public procurement principles of advertising, competition, transparency, confidentiality, equality and non-discrimination
- c. put in place the right ICT tools to:
  - i. enable the international cross-border Tendering Board to meet via teleconference (in DECIPHER case it was decided to use Cisco WebEx since its stability when transmitting voice and webcam real-time images and the easy combination of communications over internet or over the phone)
  - ii. and to enable remote assessment of the technical offers from international experts and according to what regulated in the ITT. In this case the Procuring Entity counted with the major support of the partner and procuring authority CMFT who subcontracted CoLab to provide DECIPHER with the platform configured according to DECIPHER requirements and workflow

## **2 Assistance to potential Bidders**

During the completion of the tender specifications and also during the period between the tender issue (June 25th, 2014) and the deadline submission (August 25th) DECIPHER consortium and the Procuring Entity made a major effort to assist the potential bidders to understand the tender requirements and get prepared to the bid. This effort was done with the main objective to have the highest quality submitted bids and set to high the level of competition.

Before the issue of the tender call, TICSALUT met with different potential bidders (IECISA, InterSystems, Systelab, ATOS, Pulso and Fundació i2Cat) and with ACC1Ó (the regional agency to support innovation to companies in Catalonia) to present them the ITT that was still under preparation.

At the same time on:

- February 5<sup>th</sup>, AQuAS presented DECIPHER at a round table during the Arctic Light eHealth Conference 2014 (Kiruna, Sweden) and (by telco) at one of the Continua Health Alliance Working Group
- April 29<sup>th</sup>, AQuAS presented DECIPHER at FENIN board (FENIN is the Spanish medical devices industry association)
- March 11<sup>th</sup> TRUSTECH presented DECIPHER at the Nuclear To Health (N2H) event based in Manchester.
- May 13<sup>th</sup>, VTT presented DECIPHER at the Speaker's corner of the eHealth Forum organized in Athens.
- June 5<sup>th</sup> AQuAS presented DECIPHER at the E-No Falls project workshop
- June 18<sup>th</sup> ESTAVC together with ATS disseminated the upcoming call for tender during an event in Lucca (Italy) opened to industry and public administration and TRUSTECH presented DECIPHER at a workshop for SMEs on SBRI and FP7 in Manchester
- July 11<sup>th</sup> ATS disseminated DECIPHER in an event organized in Empoli titled 'PreCommercial Competence'

## 2.1 ‘Partners Finding’ page

Since March 2014 a page dedicated just to facilitate the creation of bidding consortia was created (URL: <http://decipherpcp.eu/call-tender/companies-interested-participation> )



### Call for Tender

Companies Interested in Participation  
Frequently Asked Questions and the question process  
Relevant Documents and Information

## Partner finding

If you are looking for partners to bid to DECIPHER in consortium please send us this information (see the fields in the Excel spreadsheet below) to [decipher.aquas@gencat.cat](mailto:decipher.aquas@gencat.cat) and we will make sure the rest of interested companies will know who you are and the value you bring to DECIPHER PCP.

### Stay Informed

Subscribe to Newsletter

| Company / organization 1 | Country | Contact person       | Title of contact person | e-mail               | Kind of org: SME, large or start-up, spi |
|--------------------------|---------|----------------------|-------------------------|----------------------|--|
| <input type="text"/>     | UK      | <input type="text"/> | <input type="text"/>    | <input type="text"/> | University                               |
| <input type="text"/>     | ES      | <input type="text"/> | <input type="text"/>    | <input type="text"/> | Micro Compa                              |
| <input type="text"/>     | NL      | <input type="text"/> | <input type="text"/>    | <input type="text"/> | SME                                      |

Requests arrived up to the ITT deadline submission (August 25th, 2014) and all the requesting parties got advertised accordingly.

At the end 35 organizations appeared at the page. Six of the twenty-two bidding organizations make part of the list and three of them submitted their bid in consortium with entities that do not appear in the list.

## 2.2 Questions and Answers

During the submission period, between the issue of the ITT and the submission deadline, several questions were submitted around the PCP procedure.

Although the channel to submit questions was defined in the ITT (Section 2.3.1.2) and was reminded several times by e-mail and at DECIPHER web page, initially interested parties used different ways to submit their questions: writing to the appropriate mailbox ([decipher.aquas@gencat.cat](mailto:decipher.aquas@gencat.cat) ), through the Catalonia Region public procurement platform, writing directly to the project coordinator and other consortium partners or calling directly the contracting office of the Procuring Entity. Little by little potential bidders understood that the best was writing to the appropriate designated mailbox and abandoned the other channels.

Progressively the Procuring Entity received 54 questions that got answered little by little at weekly basis. The sets of answers got published at the Catalonia region public procurement

platform<sup>2</sup> on July 8<sup>th</sup>, July 15<sup>th</sup>, July 22<sup>nd</sup>, July 29<sup>th</sup>, August 5<sup>th</sup>, August 12<sup>th</sup>, August 13<sup>th</sup> and August 19<sup>th</sup>.

All the questions and all the answers got published in the language of the procedure (English) and into the two languages of the Procuring Entity (Spanish and Catalan).

The questions received were of different nature:

- the majority of them were related to how to submit the information (the shipment of the bid, the content/labelling of the envelopes, the availability of templates, how to fill in the different available forms, the language to be used to submit the documents, etcetera)
- others were related to the bidders (the suitability of the bidder to bid at DECIPHER, consortium definition, economic or financial capacity, technical ability, geographical requirements, etcetera)
- and finally few of them were related to the Challenge Brief (state of the art availability, epSOS compatibility, diabetes type 2, etcetera)

## 2.3 Communication during the submission period

Every time that at the Catalonia Region public procurement platform it was published a new set of answers to the received questions or a new version of the tendering documents (because a correction was implemented), an e-mail communicating such publication was sent out to all the entities that participated at the market consultations or that subscribed to the newsletter or that subscribed to the Partners Finding Page or that demonstrated interest contacting directly the Procuring Entity or one of the DECIPHER partners and at the same time at different industry associations (as EHTEL, COCIR, FENIN, ECHAlliance) or R&D networks (as VPH Institute).

## 3 PCP Tool

In agreement with DECIPHER Document of Work and as already detailed in the 1<sup>st</sup> period report, in 2013 CMFT contracted CoLab system to be used as platform to support DECIPHER consortium along all the PCP procurement process.

Prior to the launch of the call, CMFT gathered from the Procuring Entity the necessary specifications and started to work with CoLab to set up the platform as required. After a couple of iterations and assigning one resource from CMFT to complete this task, the platform was ready to go.

The PCP tool has been used to upload all the envelopes A received from the bidders during the private Envelope A opening meeting in order to allow all the Tendering Board members to walk through the submitted documents. Bidders were not allowed to electronically submit their bids through the platform due to the strong security requirements defined by the Catalonia Region Public Procurement Advisory Board that mainly allows the electronic submission just through the Catalonia Region Public Procurement Platform but that unfortunately cannot be used by foreign bidders because the lack of an international standard to recognize European wide electronic signatures.

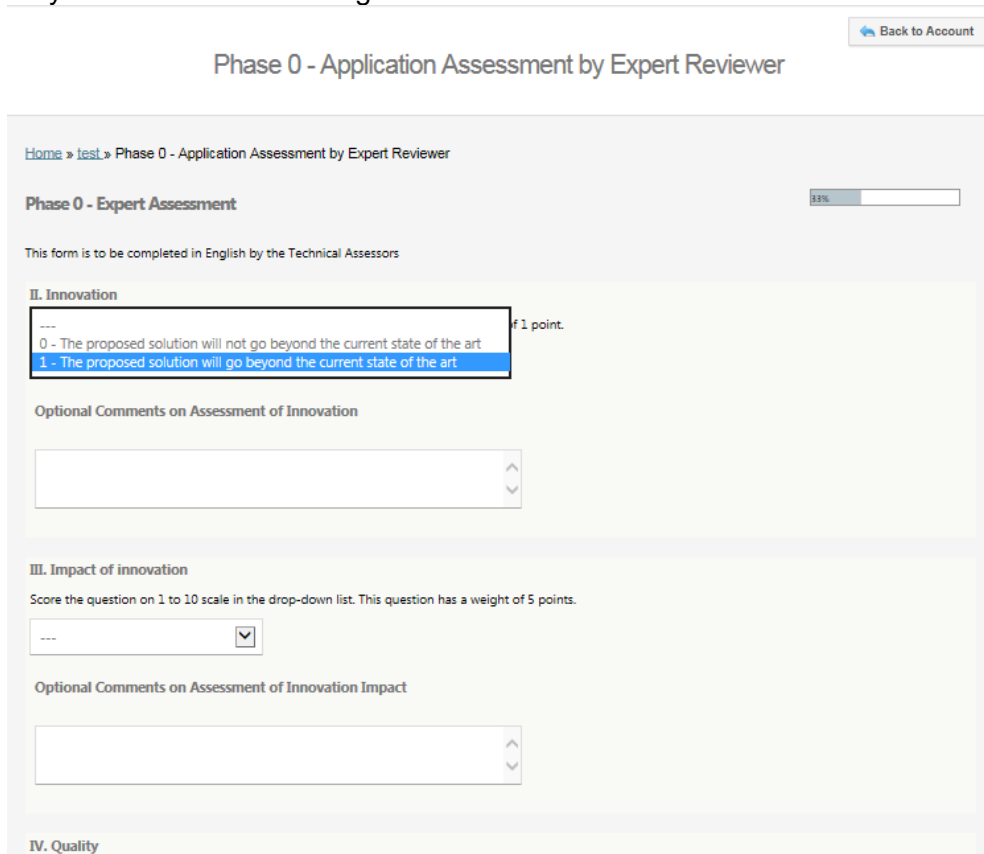
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<sup>2</sup> Published answers to the questions submitted by potential bidders of DECIPHER PCP:

[https://contractaciopublica.gencat.cat/ecofin\\_pscp/AppJava/en\\_GB/questionsView.pscp?reqCode=view&cn=9058653&type=cn](https://contractaciopublica.gencat.cat/ecofin_pscp/AppJava/en_GB/questionsView.pscp?reqCode=view&cn=9058653&type=cn) (link checked on January 29<sup>th</sup>, 2015)

During this session it was considered that several administrative documents required to be corrected and upon the reception of the relevant corrections, the new documents got uploaded into the platform as well. This allowed the Tendering Board to easily review the corrections and approve them prior to the Envelope B opening.

During the Envelope B opening public hearing again all the technical offers got uploaded to allow then the members of the Expert Board to remotely perform the relevant assessment. The PCP Tool was configured to make available to the experts the scoring criteria defined in Annex IV<sup>3</sup> and easily assess the offers using such criteria.







The PCP Tool has been configured in a way that during the assessment process the Expert is informed about the progress of the assessment, can leave the assessment saving the entered information and come back whenever it is more convenient for him/her, is reminded about the weight of each of the criteria and is invited to enter a comment to justify the given score.

At the end of the process it is possible to come back at each of the steps and review all the uploaded information.














<sup>3</sup> Annex IV to DECIPHER Invitation To Tender available here: [https://contractaciopublica.gencat.cat/ecofin\\_pscp/AppJava/en\\_GB/notice.pscp?reqCode=viewCn&idDoc=8711686&version=9058653&lawType=2](https://contractaciopublica.gencat.cat/ecofin_pscp/AppJava/en_GB/notice.pscp?reqCode=viewCn&idDoc=8711686&version=9058653&lawType=2) (link checked on January 29<sup>th</sup>, 2015)



| Phase 0 - Application Upload   |                                       |          |
|--|---------------------------------------|----------|
| Task   | Actions                               | Status   |
|  Submission<br>Submitter Profile Form | Complete<br><a href="#">View</a>      | Complete |
|  Submission<br>Envelope A             | Upload PDF of<br><a href="#">View</a> | Complete |
|  Submission<br>Envelope A corrections | Upload PDF of<br><a href="#">View</a> | Complete |
|  Submission<br>Envelope B             | Upload PDF of<br><a href="#">View</a> | Complete |

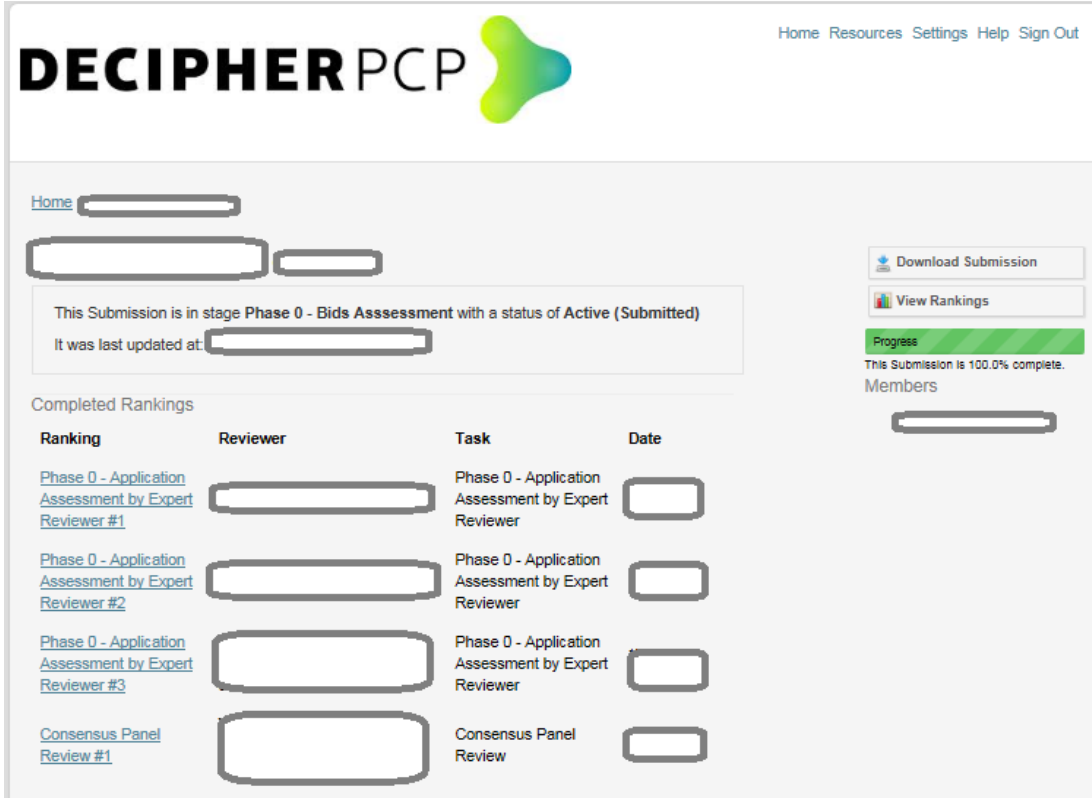
Along the process, for each of the bid, it is possible to know who performed which task and when:

Activity

-  was moved to Phase 0 - Bids Assessment by 
-  uploaded  envelope B for 
-  uploaded  envelope A corrections for 
-  uploaded  envelope A (version 1 of 2) for 
-  created 

And at the end it is also possible to verify and review the individual assessment made by the experts and the outcome of the consensus meeting held within each of the experts' panels:

Public



The screenshot shows the DECIPHER PCP web interface. At the top, there is a navigation menu with links for Home, Resources, Settings, Help, and Sign Out. The main content area displays submission information, including a status message: "This Submission is in stage Phase 0 - Bids Assessment with a status of Active (Submitted)" and "It was last updated at: [redacted]". On the right side, there are buttons for "Download Submission" and "View Rankings", along with a "Progress" indicator showing "This Submission is 100.0% complete." and a "Members" section with a [redacted] button.

Below the submission information is a table titled "Completed Rankings":

| Ranking  | Reviewer   | Task  | Date       |
|--|------------|---|------------|
| <a href="#">Phase 0 - Application Assessment by Expert Reviewer #1</a> | [redacted] | Phase 0 - Application Assessment by Expert Reviewer | [redacted] |
| <a href="#">Phase 0 - Application Assessment by Expert Reviewer #2</a> | [redacted] | Phase 0 - Application Assessment by Expert Reviewer | [redacted] |
| <a href="#">Phase 0 - Application Assessment by Expert Reviewer #3</a> | [redacted] | Phase 0 - Application Assessment by Expert Reviewer | [redacted] |
| <a href="#">Consensus Panel Review #1</a>                              | [redacted] | Consensus Panel Review                              | [redacted] |

## 4 Tendering Board and the Experts Board

### 4.1 Tendering Board

The Tendering Board was created according to the Section 2.1.2.1 of the ITT and its composition was published at the Catalonia Region Public procurement platform on August 29th, 2014. Three of the members of the DECIPHER Advisory Board make part of the DECIPHER PCP Tendering Board: Niilo Saranummi, Jeremy Thorp and Michele Thonnet.

All the members of the Tendering Board attending to the meetings and their substitutes were requested to sign a Code of Conduct document where they declared to follow during all the procedure the guiding principles summarized below:

- Equal treatment and no discrimination: treat all bids equally and impartially on their merits
- Transparency: all bidders will have the same knowledge in the same conditions.
- Confidentiality: All Confidential Information including all documents, papers and property which may have come into the possession of any Tendering Board member or under his/her control shall not be disclosed
- Independence and conflict of interest: the Tendering Board member shall not be concerned or have any financial interest, trade, profession or occupation in any entity tendering as a Bidder
- Corrupt Gifts or Payments: The Tendering Board members are not entitled to receive and/or accept any gifts, payments or any other kind of compensation from any bidder

All the meetings of the Tendering Board took place through teleconference system, allowing in this way the participation of all the international members also from remote.

All the Tendering Board sessions meetings reached the quorum.

## 4.2 Experts Board

The Experts Board composition was created according to the Section 2.1.2.3 of the ITT and its composition was published at the Catalonia Region Public procurement platform on November 24<sup>th</sup>, 2014.

The Experts Board is composed by nine members:

- three reviewers appointed by the DECIPHER PCP Procuring Authorities (TICSALUT, ESTAVC and CMFT)
- three technical experts appointed by the Procuring Entity at the proposal of the DECIPHER PCP Consortium and belonging to any of the DECIPHER PCP Consortium members with the exclusion of any of the DECIPHER PCP Procuring Authorities (VTT, ATS and BD)
- and three external experts appointed by the Procuring Entity among patients, healthcare professionals, experts in e-health and/or mobile solutions and experts in investments related to the abovementioned matters.

In the case of the external experts a pool of nineteen experts from different countries (Netherlands, Belgium, Estonia, UK, Italy, Portugal, France, Denmark, Spain, Norway, Israel and Sweden) and different profiles (experts in e-health and interoperability, experts in mobile phone industry, procuring authorities potentially interested into DECIPHER outcomes, investors and business angels, well known members of diabetes patients associations, GPs experienced in eHealth and reviewers of FP7/H2020 funded projects) were identified and contacted by e-mail. The e-mail was consisting into an invitation to participate to the DECIPHER PCP either as member of the Expert Board or as member of the Monitoring Team. Six of them never replied to the invitation, four of them kindly declined the invitation and the remaining nine declared their interest into joining DECIPHER PCP procedures expressing their preference between the two boards. At the end, taking into account the number of bids, it was necessary to contract the service of only three external experts that somehow automatically got filtered thanks to the expressed preferences and the availability when the technical review was expected to take place. The three contracted external experts are:

- Johan Zuidweg:, expert in mobile industry, university teacher, entrepreneur, business angel and reviewer of the EC funded projects (FP7 and H2020)
- Madis Tiik:, one of the fathers of the Estonian EHR/PHR, general practitioner and now also consultant of the Finnish PHR
- Claus Pedersen:, experienced in the electronic communication of health record, in healthcare innovation, in European projects and one potential public procurer for DECIPHER (in fact he is partner and one of the Procuring Authorities of UnwiredHealth, another FP7 PCP co-funded project related to mHealth)

Prior to the assessment of the technical offers all the Expert Board members signed the Expert Board Pack consisting of different documents as the Quick Reference Guide, the Code of Conduct, the Conflict of Interest Declaration and the Confidentiality Declaration.

Additionally the external experts signed the Service Agreement with the Procuring Entity. For this phase each of the external experts will receive a compensation of Euros 400 for the provided services.

On September 15<sup>th</sup> all the members of the Expert Boards were invited to get a briefing on DECIPHER PCP, on their responsibilities and go through the PCP tool platform.

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Public

Around mid of October the Expert Board members received two documents: one explaining how to use the platform and the other reminding them the content of the briefing. With the same e-mail they received the access to the platform to go through the assessment process assessing a fake technical offer.

## 5 Envelopes A opening

Within the period allowed for the submission of the bids, the received bids were from the following bidders:

- Linkcare Health Services SL/Firma Profesional;
- Extra srl/Exeura;
- IN2;
- Socialdiabetes SL/UDG-MICElab
- Nissatech;
- eResult SL;
- Alteraid SL;
- Engineering Ingegneria Informatica SPA;
- Nextage srl/CamelotBio;
- Nabelia (SGPT - Sociedad de Gestión de Proyectos Tecnológicos);
- Atos Spain SA;
- Vidavo SA;
- PatientsKnowBest;
- Gnomon Informatics S.A./ iUZ Technologies Lda;
- Istituto Superiore Mario Boella;
- Dedalus/AOU Careggi

During the private Envelope A opening session it was detected that several submitted documents required to be corrected and the Procuring Entity had to send, through certified mail with return receipt requested, formal communication of the required corrections to implement.

Thanks to the fact that such request was also done by e-mail, bidders were able to shorten in time the delivery of all the corrections.

All bidders requested to correct their Envelopes A submitted properly their corrections and passed to the next phase.

At the same time the Tendering Board met on November 25<sup>th</sup> and excluded the Consortium composed by Dedalus/AOU Careggi, because of the existing conflict of interest between the Consortium Dedalus and Azienda Ospedaliero Universitaria Careggi (AOC) and ESTAV Centro, one of the procurement procedure procuring authorities.

## 6 Envelopes B opening

On the Envelope B opening public hearing took place and the Chairman of the Board authorized the opening of the Envelopes B of the following bidders:

- Linkcare Health Services SL/Firma Profesional;
- Socialdiabetes SL/UDG-MICElab

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Public

- Nissatech;
- eResult SL;
- Alteraid SL;
- Nextage srl/CamelotBio;
- Nabelia (SGPT - Sociedad de Gestión de Proyectos Tecnológicos);
- Gnomon Informatics S.A./ iUZ Technologies Lda;
- Istituto Superiore Mario Boella;

The summary of the Envelope B opening public hearing was published at the Catalonia Region Public procurement platform on.

Then during a private session, and according to the Section 3.1.3.3 of the ITT, the Tendering Board assigned by lot the nine experts to three different panels and then, always by lot, assigned the fifteen bids to each of the panel. In a way that each of the three panels was assigned to review five bids.

The reports and scoring of the Technical Offers (Envelope B) and the technical ranking submitted by Experts Board to the Tendering Board are as follows:

- o In case of:
  - Nextage srl/CamelotBio
  - eResult SL
  - Socialdiabetes SL/UDG-MICElab
  - Nabelia (SGPT - Sociedad de Gestión de Proyectos Tecnológicos)
  - Nissatech
  - Istituto Superiore Mario Boella
  - Gnomon Informatics S.A./ iUZ Technologies Lda
  - Linkcare Health Services SL/Firma Profesional
  - Alteraid SL

the points achieved in all the assessment criteria reach or go beyond their minimum value and the Expert Board recommends to include them into the awarding ranking as detailed in the table hereunder:

The Expert Board technical ranking is as follows:

| Bidder   | Score |
|--|-------|
| Nextage - Camelot  | 73,00 |
| Gnomon-iUZ   | 73,00 |
| Nissatech  | 71,60 |
| Linkcare - Firma Profesional                                   | 68,00 |
| AlterAid   | 66,60 |
| eResult  | 65,20 |
| SocialDiabetis-MICElab (UdG)                                   | 53,20 |
| SGPT -Sociedad de Gestión de Proyectos Teccnologicos - Nabelia | 51,20 |
| ISMB - Istituto Superiore Mario Boella                         | 26,20 |
| Nextage - Camelot  | 73,00 |

## **7 Envelopes C opening**

On, the Envelope B opening public hearing took place and the Chairman of the Tendering Board authorised the opening of Envelope C of the following bidders with the financial proposal as detailed below:

- eResult SL. Financial proposal: 52.500,00 €;
- Linkcare Health Services SL/Firma Profesional. Financial proposal: 52.500,00 €;
- Socialdiabetes SL/UDG-MICElab. Financial proposal: 51.000,00 €;
- Nissatech. Financial proposal: 52.000,00 €;
- Alteraid SL. Financial proposal: 51.000,00 €;
- Nextage srl/CamelotBio. Financial proposal: 46.000,00 €;
- Nabelia (SGPT - Sociedad de Gestión de Proyectos Tecnológicos). Financial proposal: 52.500,00 €;
- Gnomon Informatics S.A./ iUZ Technologies Lda. Financial proposal: 49.875,00 €;
- Istituto Superiore Mario Boella. Financial proposal: 50.000,00 €.

The summary of the Envelope C opening public hearing was published at the Catalonia Region Public procurement platform on.

## **8 Awarding of Phase 2 Contracts**

The award recommendation made by the DECIPHER PCP Tendering Board during its meeting held on and based on the sum of the points achieved with the Technical Offers (Envelopes B) and the points achieved with the Financial Proposals (Envelopes C) is as follows:

| <b>Bidder</b>   | <b>Technical Offers Score</b> | <b>Financial Proposal Score</b> | <b>Total Score</b> |
|---|-------------------------------|---------------------------------|--------------------|
| Nextage - Camelot   | 73,00                         | 5,00                            | 78,00              |
| Gnomon-iUZ  | 73,00                         | 4,61                            | 77,61              |
| Nissatech   | 71,60                         | 4,42                            | 76,02              |
| Linkcare - Firma Profesional  | 68,00                         | 4,38                            | 72,38              |
| AlterAid  | 66,60                         | 4,51                            | 71,11              |
| eResult   | 65,20                         | 4,38                            | 69,58              |
| <b>SocialDiabetis-MICElab (UdG)</b>                                   | 53,20                         | 4,51                            | <b>57,71</b>       |
| <b>SGPT -Sociedad de Gestión de Proyectos Teccnologicos - Nabelia</b> | 51,20                         | 4,38                            | <b>55,58</b>       |
| <b>ISMB - Istituto Superiore Mario Boella</b>                         | 26,20                         | 4,60                            | <b>30,80</b>       |

Mr. Josep Maria Argimon i Pallàs, acting as Director and on behalf of the Contacting Entity acts in his capacity as its legal representative by virtue of the powers which have been delegated to him by AQUAS' Board of Directors, accept the award recommendation to join

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Phase in favour of the first six (6) Bidders of the ranking prepared by the Tendering Board in accordance with the Tendering board minutes dated.

Therefore the Phase awardees are as follows:

- 1- Nextage srl / Camelot with a final score of 73,00point and a financial proposal of Euros 46.000,00 plus Euros 9.660,00 of VAT, in total 55.660,00 Euros;
- 2- Gnomon Informatics SA / iUZ Technologies Lda with a final score of 73,00 point and a financial proposal of Euros 49.875,00 plus Euros 10.473,75 of VAT, in total 60.348,75 Euros;
- 3- Nissatech with a final score of 71,60 point and a financial proposal of Euros 52.000,00 plus Euros 10.920,00 € of VAT, in total 62.920,00 Euros;
- 4- Linkcare Health Services SL / Firma Profesional with a final score of 68,00 point and a financial proposal of Euros 52.500,00 plus Euros 11.025,00 of VAT, in total 63.525,00 Euros;
- 5- Alteraid SL with a final score of 66,60 point and a financial proposal of Euros 51.000,00 plus Euros 10.710,00 € of VAT, in total 61.710,00 Euros;  
eResult SL with a final score of 65,20 point and a financial proposal of Euros 52.500,00 plus Euros 11.025,00 of VAT, in total 63.525,00 Euros.

In accordance with the Section 3.1.4.3 of the ITT, all the bidders were notified by e-mail on December 23<sup>rd</sup> and by means of a formal notification on December 30th.

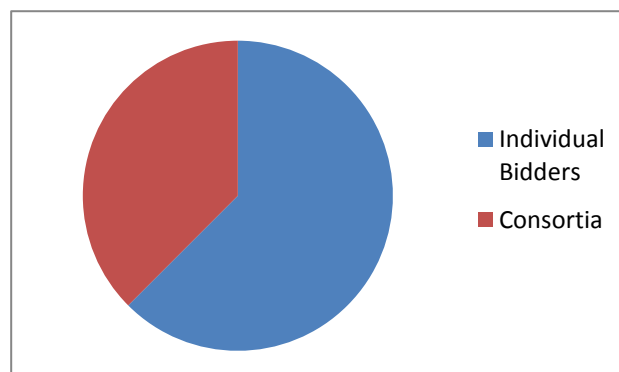
The award decision will be published at the Catalonia Region Public procurement platform and at the OJEU at the beginning of February 2015.

The Framework Agreement and Phase 1 contracts will be formalized upon the completion of the Stand&Still period and during the month of February.

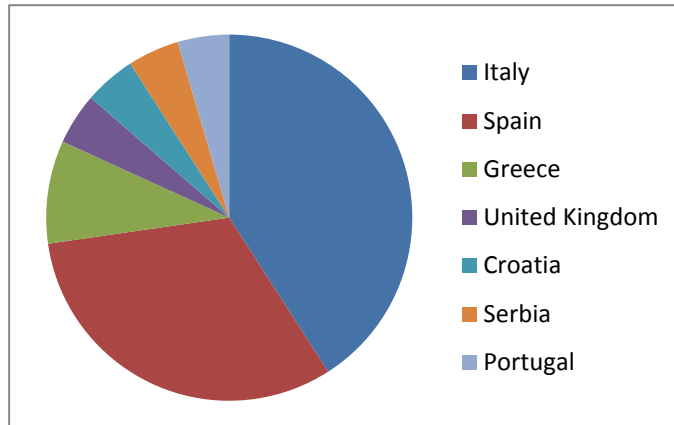
## 9 Conclusions

At the end the overall process can be considered successful since sixteen bids across Europe got submitted, ten of them passed successfully the awarding criteria defined in the Annex IV to the ITT and, according to the ranking of the technical assessment and the financial assessment, nine of them got awarded with DECIPHER PCP Framework Agreement and Phase 1 contract.

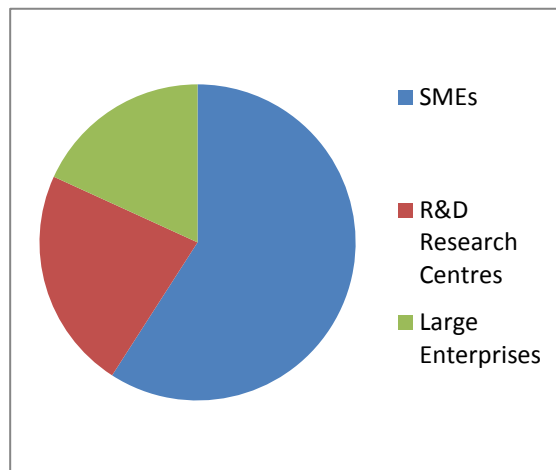
Regarding the bidders characteristics it can be said that six out of the sixteen bidders are consortia of two organizations and one of them is internationally composed, being one of the entities from one country and the other from another country.



The twenty-two organizations behind the sixteen proposals come from different countries, mainly from the South of Europe (Spain, Italy, Greece, Portugal, Croatia and Serbia) and only one bidder comes from UK.



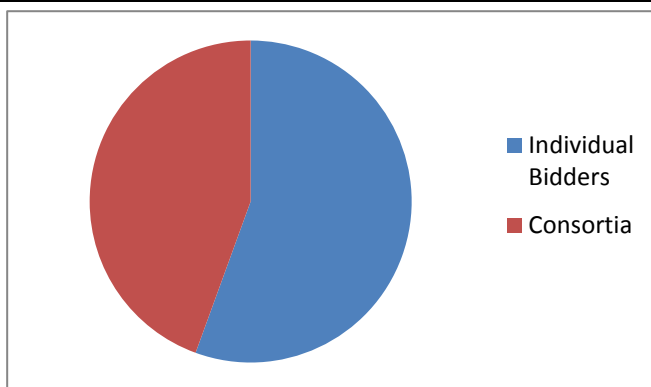
Also the distribution between SMEs, Large Enterprises and R&D Research Centres is pretty good being SMEs the majority of the organizations bidding to DECIPHER.



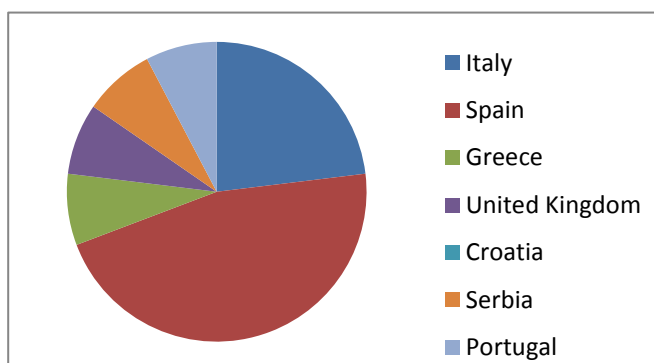
At the end of the process the nine bidders awarded with DECIPHER PCP Framework Agreement and Phase 1 contract still reflect a good distribution:

- between individual bidders and consortia:





- geographical:



- and according to the type of enterprise, actually in this specific case it is worth to highlight that none of the Large Enterprise could pass successfully the Envelope B assessment not meeting the minimum score in at least one of the assessment criteria.

